



STEEL AUTHORITY OF INDIA LIMITED
IISCO STEEL PLANT
MATERIALS MANAGEMENT DEPARTMENT

INVITATION FOR EXPRESSION OF INTEREST (EOI) FOR SUPPLY OF LOW SILICA DOLOMITE TO
SAIL PLANTS (BSL- BOKARO, DSP- DURGAPUR, ISP- BURNPUR)

OPEN FOR BOTH INDIGENOUS & GLOBAL SUPPLIERS

EXPRESSION OF INTEREST

Steel Authority of India Limited (SAIL) requires Low Silica Dolomite. The brief description of our requirement and other technical details are given in the EOI document. The bidders may submit their proposal for expression of interest meeting Qualification Criteria as mentioned in para 3.0 of the EOI.

Expression of interest may be submitted in writing/e-mail along with name of the organization, detailed address, phone no., fax no., email id, name and Contact no. of the concerned person/(s) in the format enclosed at **Annexure- A**.

For any query, following officials of ISP may please be contacted:-

1. Mr. Shivam Gupta (Sr. Manager – MM)
 - a. Phone No.- +91-3412722614
 - b. Email id – shivam.gupta@sail.in
2. Mr. Ashok Prasad (GM - MM)
 - a. Phone No.- +91-3412722014
 - b. Email id- iriananjum@sail.in; isp.rm.purchase@sail.in

Submission of EOI may be done to:-

1. Mr. Shivam Gupta (SR. MGR. - MM)
 - a. Phone No.- +91-3412722614
 - b. Email id- isp.rm.purchase@sail.in, shivam.gupta@sail.in

EOI No. & Date	SAIL-ISP/PUR-RM/LS Dolomite/2025-26/36 dated 30/05/2025
EOI Submission Date	22/07/2025 (15:00 HRS.) IST
EOI Opening Date	22/07/2025 (15:30 HRS.) IST

EXPRESSION OF INTEREST

1.0 BROAD OVERVIEW

- 1.1 Steel Authority of India Limited (SAIL) is the leading steel-making company in India. It is fully integrated iron and steel maker, producing both basic and special steels for domestic construction, engineering, power, railway, automotive, defense and for sale in export markets. SAIL is also among the ten Maharatnas of the Country's Central Public Sector Enterprises. SAIL's wide range of long and flat steel products are much in demand in the domestic as well as in the international market.
- 1.2 SAIL have five integrated steel plants at Bhilai, Durgapur, Rourkela, Bokaro and Burnpur. Besides, SAIL has three special steel plants at Salem, Durgapur and Bhadravati. SAIL also has captive mines managed by its Raw Material Division.
- 1.3 SAIL needs to procure Low Silica Dolomite from Indigenous or foreign sources to meet our internal production requirements.

2.0 TECHNICAL SPECIFICATION

Product Name: Low Silica Dolomite

Tentative Requirement: Approx. 15,00,000 Metric Tonnes per Annum for 3 plants (BSL, DSP, ISP).

Specification:

a. Chemical Specification : Acceptable limit and Penalty:

Market	M-I	M-II	M-III	M-IV	M-V	M-VI
Plant / Size	BSL (15–50 MM)	BSL (30–60 MM)	ISP (15–50 MM)	ISP (30–60 MM)	DSP (15–50 MM)	DSP (40–80 MM)
Specification	SiO ₂ :- 1% Maximum (Acceptable upto 1.2%), MgO:-20% Minimum (Acceptable upto 19%)					
Penalty	1. SiO ₂ :-> 1% and upto 1.2%, @ 3% of basic price for every 0.1% or part thereof increase. Total consignment shall be rejected above 1.2%. 2. MgO :-< 20 % and upto 19%, @ 2% of basic price for every 0.1% or part thereof variation below 20% upto 19%. Total consignment shall be rejected below 19%.					
Size Tolerance	1. Oversize and undersize tolerance of 5% for 15-50 mm and 30-60 mm. 2. Oversize and undersize tolerance of 3% and 7 % respectively for 40-80 mm.					

b. Size wise acceptable limits and penalty for size specifications

Size	Acceptable Tolerance		Penalty	No Payment
15 – 50 mm	Oversize	Undersize	More than 5% & upto 10%, penalty @ 2% of basic price for every 1% or part increase thereof.	For fractions over and above 10%.
	5% max, +60 mm : Nil	5% Max		
	Cut off point for acceptance with penalty – 10%			
30 - 60 mm	Oversize	Undersize	More than 5% & upto 10%, penalty @ 2% of basic price for every 1% or part increase thereof.	For fractions over and above 10%.
	5% max, +70 mm : Nil	5% Max		
	Cut off point for acceptance with penalty – 10%			
40 – 80 mm	Oversize	Undersize	Not acceptable beyond acceptable range.	<ul style="list-style-type: none">• For undersize fractions over and above 7 %• For oversize fractions over and above 3 %
	3% max,	7% Max		

The Bidder has to supply Low Silica Dolomite as per SAIL's Specification as mentioned above.

Mode of Dispatch : By Rail / (By Ship upto Haldia/ Vishakhapatnam/ Paradip seaport and then subsequently thru rail).

Packing : Open Wagons of the Rake / Panamax/ Handymax/ Supramax/ Ultramax/ Kamsarmax.

3.0 QUALIFICATION CRITERIA FOR VENDORS**For overseas vendors:-**

- I. *Established Overseas LOW SILICA DOLOMITE Producers (owning the mines/ Mining Lease Holder/Lessee) producing LOW SILICA DOLOMITE*
Or
Established Overseas LOW SILICA DOLOMITE Suppliers offering LOW SILICA DOLOMITE by established LOW SILICA DOLOMITE Producer (Mine Owner / Mining Lease Holder/ Lessee), duly backed by a Letter of Authority of the concerned LOW SILICA DOLOMITE Producer (Mine Owner / Mining Lease Holder/ Lessee), specifically authorising the said LOW SILICA DOLOMITE Supplier and no one else to make an offer in response to this Invitation to Bid.
- II. In the event of an offer made by a Low Silica Dolomite Supplier being considered by SAIL for acceptance, both the Low Silica Dolomite Supplier and the Low Silica

Dolomite Producer (Mine Owner / Mining Lease Holder/ Lessee) shall be required jointly to conclude an Agreement with SAIL and both the parties shall be jointly and severally responsible for the due and timely performance of the Agreement. *Therefore, all suppliers (who are not the Mine Owner / Mining Lease Holder/ Lessee /producers themselves) will submit an undertaking from the Low Silica Dolomite Producer (Mine Owner / Mining Lease Holder/ Lessee) along with their offer.*

- III. **Copy of valid Mining Lease License / Quarry Permit / Industrial License / Mining Lease, indicating validity of the mining rights for the Dolomite mine(s) mine(s) from which Low Silica Dolomite is offered, authenticated by the Indian Embassy / government authority, in the tenderer's country, shall have to be submitted.**
- IV. The bidder should have supplied at least **75,000 Tonnes** of Dolomite (Low Silica) of same or better chemical specification as required in this EOI (Size may vary) to actual users over a period of any one year during the last three financial years including current financial year (**i.e. April 2022 onwards till bid opening date**).
- V. Bidder should have supplied through sea route to any customer (if bidder intends to supply to SAIL thru sea route).
- VI. Bidders must submit Copies of Purchase Order, Invoice, Bill of Lading and Analysis report for Load Port / Discharge Port in support of their meeting the eligibility criteria.

For Indigenous Vendors

a. Valid Documentation :

i. Bidder must be an Indian supplier:-

1. who has a valid Indian mining lease for Dolomite in their name

OR

2. who has a Power of Attorney / Agreement / Authorization in their name from an Indian dolomite mine lease owner authorizing the bidder to mine &/or supply

OR

3. whose Indian Mining Lease is under transfer in his/ her/ their name.

ii. The Bidder needs to submit self attested copies of following documents towards fulfilling the eligibility :

1. Self attested copy of valid Environment Clearance or Consent to Operate of that mine.
2. If Bidder is a lease holder then Self Attested copy of the valid mining lease.

OR

3. If Bidder holds Power of Attorney /Agreement from lease holder to mine and/or supply dolomite in his mine, then need to submit:

- a. Self Attested copy of original mining lease.
- b. Self Attested copy of Power of Attorney/ Agreement in the

name of bidder from a mining lease owner authorizing the bidder to mine &/or supply.

OR

4. If mine ownership/lease is under transfer, then need to submit :
 - a. Self Attested copy of original mining lease.
 - b. Self Attested copy of consent in writing from Government for transfer of interest in the mine by lease owner.
- iii. If bidder holds authorization letter, then need to submit:
 1. Self Attested copy of original mining lease.
 2. Letter of Authorization of the concerned Producer (Mine Owner), specifically authorizing the said Supplier and no one else to make an offer in response to this Invitation to Bid as per attached format.
- iv. Bidder need to submit recent document (Not more than 6 months old from date of tender issuance date) establishing payment of royalty/ or any other statutory levy to Govt. with regards to mining/ supplying of Dolomite from that mine.
- b. **Supply Credential :**
 - v. The bidder should have supplied at least **75,000** Tonnes of Dolomite (low Silica) of same or better chemical specification as required in this EOI (Size may vary) to any Govt / PSU / Limited Company over a period of any consecutive 12 months during the last five financial years including current financial year.
 - vi. Bidder should have supplied at least one Rake through Rail to any customer. In support of the same, bidder must submit a RR copy with their name as Consignor.
 - vii. The bidder must submit self attested copies of the Purchase Order(s) and a consolidated statement duly certified by Chartered Accountant, with their registration no. & UDIN No. mentioning Purchase order no. & date, Customer name & city, dispatch details (RR no. RR date and RR quantity if supplied through Rail or supply challan details if supplied through Road) and Total supplied Quantity in support of their meeting the eligibility criteria.

4.0 INFORMATION REQUIRED ALONGWITH EOI

- 4.1 Name & address of the Bidder's registered office, Fax number, Telephone number, E-mail id etc.
- 4.2 Documents in support of meeting the Qualification Criteria as described above at Point 3.0.
- 4.3 Documents in support of Financial Capability i.e. Profit & Loss Statement of last 3 Financial Years.
- 4.4 Time required for delivering the material.

- 4.5 Approx. unit price (per MT) upto respective SAIL plant (including railway freight) in case of Indigenous vendor and on CFR Vishakhapatnam port basis (in case of foreign sources who intend to supply thru ship).
- 4.6 Duly filled, signed & stamped copies (scanned) of Annexure A, B to be submitted.
- 4.7 All documents to be submitted in English. Any document not in English should be translated in authentic English and submitted.

Note : SAIL-ISP will have full right for selection of vendors or formulation of eligibility criteria for subsequent tendering and decision of SAIL-ISP in this regards will be final.

Annexure -A
FORMAT FOR BASIC INFORMATION ABOUT THE BIDDER / TENDERER
 (To be submitted on Bidder's Letter Head)

Instructions to fill up the Basic Information:

- i) Please use this worksheet to specify basic Financial/ Contact information; an authorized person should sign the document at relevant section.
- ii) Use this form as Proforma/ Format. Use additional sheets to provide relevant information.

Company's Name	
Ownership Details	
Contact person & Designation	
Phone no. /Mobile no.	
Fax No.	
E-mail Id	
Vendor Code in ISP (if available)	
Any other relevant factor	

Financial details

Fin Year	Turnover (Rs. Crores)	Profits (Rs. Crores)
2021-22		
2022-23		
2023-24		

Major Equipment's available :

Equipment Name	Installed capacity per annum	Capacity utilization		
		2021 - 22	2022 - 23	2023 - 24

Details of Purchase Orders of Low Silica Dolomite executed in last 3 Years :

PO No. & Date	Specification	PO Quantity (MT)	Delivery Schedule	Quantity Supplied (MT)	Buyer Name	Delivery Plan for balance quantity (if any)

I hereby certify that all information provided above is correct to the best of my knowledge.

Name	
Designation	
Company Name	
Signature With Stamp	
Date	

Annexure- B
(Self-declaration to be submitted by the tenderer)
 (To be submitted on Bidder's Letter Head)

I _____ son/daughter of Sri
 _____ aged _____ years, resident of
 _____ PS _____ District _____ State
 _____ do hereby solemnly affirm that I have read the clause (Rule 144 (xi) as per F.No. 6/18/2019-PPD dtd. 23/07/2020 of Ministry of Finance and its subsequent amendments) regarding restrictions on procurement from a bidder of a country which shares a land border with India; I have read the clause regarding restriction on procurement from a bidder of a country which shares a land border with India; I certify that this bidder is not from such a country or if from such a country, has been registered with the Competent Authority. I hereby certify that this bidder fulfils all requirements in this regard and is eligible to be considered. [Where applicable, evidence of valid registration by the Component Authority shall be attached].

The declaration is being submitted against EOI No. dated of SAIL ISP and our offer No. Dated submitted to SAIL ISP.

The declarations made herein above are true to the best of my knowledge, information and belief.

Name	
Designation	
Company Name	
Signature With Stamp	
Date	