

## COUNTRY PROFILE REPORT OF ITJ DIVISION, DGCI&S INDIA-NIGERIA BILATERAL TRADE RELATIONS

### INTRODUCTION & BRIEF ECONOMIC OVERVIEW

The Federal Republic of Nigeria is a West African coastal state on the shores of the Gulf of Guinea, with Benin to the west, Niger to the north, Chad to the northeast, and Cameroon to the east and southeast. Nigeria is a member of the UN, ECOWAS, OAU, OPEC and is an ACP member state of the ACP-EU relationship. This report emphasises on India-Nigeria bilateral trade relations, inter-alia. As per available data from DGCI&S database India and Nigeria have noticeable bilateral trade relations. It has been observed that India's total export value with Nigeria has been 0.83% of India's exports in FY2023-24 and Nigeria ranked 33rd as an export country partner.

2. Nigeria is an economic leader in Africa in several industries, including energy, financial markets, pharmaceuticals, and entertainment. Its financial services sector is well-developed, with a mix of local and international banks, asset management companies, brokerage houses, insurance companies and brokers, private equity funds, and investment banks. After petroleum, the largest source of foreign exchange earnings for Nigeria are remittances sent home by Nigerians living abroad. As per IMF Executive Board Concludes 2024 Article IV Consultation with Nigeria May 8, 2024. Nigeria, under its new administration, has set out on an ambitious reform path to restore macroeconomic stability and support inclusive growth. The authorities reformed the fuel price subsidies, unified official foreign exchange windows, and are focused on revenue mobilization, governance, and enhancing the monetary and exchange rate policy frameworks, as well as strengthening social safety nets.

**A snapshot of Nigeria's select economic indicators is as under TABLE – 1**

<b>Table 1. Nigeria: Selected Economic and Financial Indicators, 2022–25</b>				
	2022	2023	2024	2025
5/6/2024 21:29	Act.	Est.	Proj.	Proj.
<b>National income and prices</b>	(Annual percentage change, unless otherwise specified)			
Real GDP (at 2010 market prices)	3.3	2.9	3.3	3.0
Oil and Gas GDP	-19.2	-2.2	5.6	0.0
Non-oil GDP	5.0	3.2	3.2	3.1
Non-oil non-agriculture GDP	6.2	3.9	3.2	3.1
Production of crude oil (million barrels per day)	1.38	1.50	1.65	1.65
Nominal GDP at market prices (trillions of naira)	202.4	234.4	296.4	344.6
Nominal non-oil GDP (trillions of naira)	190.4	221.3	271.0	316.7
Nominal GDP per capita (US\$)	2,202	1,688	1,110	1,077
GDP deflator	11.3	12.6	22.4	12.9
Consumer price index (annual average)	18.8	24.7	26.3	23.0
Consumer price index (end of period)	21.3	28.9	24.0	19.0
<b>Investment and savings</b>	(Percent of GDP)			
Gross national savings	20.2	24.1	25.8	26.0
Public	-2.4	-0.4	0.0	0.6
Private	22.6	24.6	25.8	25.5
Investment	20.0	23.8	25.2	26.1

Public	2.5	3.2	3.4	3.8
Private	17.6	20.6	21.8	22.3
private net saving				
<b>Consolidated government operations</b>	<b>(Percent of GDP)</b>			
Total revenues and grants	9.0	9.4	12.4	12.8
<i>Of which:</i> oil and gas revenue	3.6	2.9	6.0	5.8
<i>Of which:</i> non-oil revenue	4.8	5.8	6.5	7.0
Total expenditure and net lending	14.4	13.6	17.1	17.1
<i>Of which:</i> implicit fuel subsidies <sup>1</sup>	2.2	0.8	2.8	1.5
Overall balance	-5.4	-4.2	-4.7	-4.2
Non-oil primary balance	-6.8	-4.5	-7.1	-6.2
Public gross debt <sup>2</sup>	39.4	46.4	46.7	47.0
<i>Of which:</i> FX denominated debt	9.2	16.3	19.0	20.3
FGN interest payments (percent of FGN revenue)	87.6	76.8	77.5	74.7
<b>Money and credit</b>	<b>(Contribution to broad money growth, unless otherwise specified)</b>			
Broad money (percent change)	13.0	57.8	13.5	16.9
Net foreign assets	-11.5	10.2	4.4	5.6
Net domestic assets	24.4	47.7	9.1	11.2
<i>Of which:</i> Claims on consolidated government	21.8	23.4	4.7	3.3
Credit to the private sector (y-o-y, percent)	19.9	42.1	16.3	22.7
Velocity of broad money (ratio)	3.7	2.7	3.0	3.0
<b>External sector</b>	<b>(Annual percentage change, unless otherwise specified)</b>			
Current account balance (percent of GDP)	0.2	0.3	0.5	-0.1
Exports of goods and services	35.9	-11.3	0.9	-7.7
Imports of goods and services	14.2	-4.4	-0.8	-4.8
Terms of trade	11.3	-6.6	-0.4	-3.5
Price of Nigerian oil (US\$ per barrel)	99.0	82.3	80.6	75.6
External debt outstanding (US\$ billions) <sup>3</sup>	119.9	113.6	111.1	116.8
Gross international reserves (US\$ billions, CBN definition) <sup>4</sup>	36.6	32.9	33.3	34.2
(Equivalent months of prospective imports of G&S)	6.0	5.4	5.7	6.1
Sources: Nigerian authorities; and IMF staff estimates and projections.				
<sup>1</sup> Fund staff estimate.				
<sup>2</sup> Gross debt figures for the Federal Government and the public sector include overdrafts from the Central Bank of Nigeria (CBN).				
<sup>3</sup> Includes both public and private sector.				
<sup>4</sup> Based on the IMF definition, the gross international reserves were US\$8 billion lower in October 2023.				

**Source: IMF Executive Board Concludes 2024 Article IV Consultation with Nigeria May 8, 2024.**

## FOREIGN TRADE

3. As per recent available inputs on WITS (World Integrated Trade Solution), the five major merchandise export partners of Nigeria are India, Spain, Netherlands Indonesia and United States. On the other hand five major import partners of Nigeria are China, Netherlands, Belgium, India, and United States. Major five exported goods of Nigeria are (i) Petroleum oils and oils obtained from bituminous, (ii) Natural gas, liquefied, (iii) Urea, (iv) Floating or submersible drilling or production and (v) Cocoa beans, whole or broken, raw or

roasted. On the other hand major five imported goods of Nigeria are (i) Petroleum oils, etc, (excl. crude); preparation, (ii) Durum wheat, (iii) Raw cane sugar, in solid form, (iv) Automobiles with diesel engine and (v) Transmission apparatus, for radioteleph incorpo.

4. Nigeria's total exports globally in 2019 were of the order of US\$ 53,618 million. It had scaled upto US\$ 65,129 million in 2023. Exports from Nigeria had steeply increased by 35.34% in the year 2021 just after the initial serious impact of Covid-19 pandemic followed by another 34.27% increase in 2022. During the period from 2019 to 2023, the annual average compound rate of growth of exports was 4.98%.

5. Nigeria's total imports from the world in 2019 were of the order of US\$ 47,369 million and had touched US\$ 65,047 million mark in 2023. During the period from 2019 to 2023, the annual average compound rate of growth of imports was 8.25%.

6. It has been seen that Nigeria has an overall Balance of Trade deficit in 2020 and 2021. During the period from 2019 to 2023, the annual average compound rate of growth of total volume of trade was 6.55%.

**A snapshot of Nigeria's overall Trade Statistics is presented in Table 2 and Figure 1.**

**A snapshot of India's merchandise trade statistics w.r.t. Nigeria is presented in Table 3 Figure 2**

## **BILATERAL TRADE WITH INDIA**

### **Merchandise Trade**

7. The Republic of India and the Federal Republic of Nigeria have built strategic and commercial ties. Both are members of the Commonwealth of Nations and the Non-Aligned Movement. India has a High Commission in Abuja and a Consulate in Lagos, and Nigeria has a High Commission in New Delhi. India is the largest importer of Nigerian petroleum products. Out of total India's imports of USD 10.29 billion from Nigeria, crude oil accounted for USD 10.03 billion. In recent years, Nigeria has been one of the main sources of crude for India. Nigeria emerged as the fourth largest supplier of crude oil and LNG to India in 2020. Nigeria ranked 33rd as an export destination of India in FY 2023-24. India had exported to Nigeria almost 0.83% of its total export value in FY 2023-24. In the same financial year imports from Nigeria was 0.63% of India's total import value. Nigeria was the 31th largest import partner of India in FY 2023-24. Almost 0.71% of India's total international trade value of goods was between India and Nigeria as has been recorded in DGCI&S data base for FY 2023-24.

8. Indo- Nigeria total volume of bilateral trade in FY 2019-20 was of the order of US\$ 13,823.52 million. It had scaled to US\$ 7,893.33 million in FY 2023-24. The annual compound growth rate of total volume comprising both exports and imports during the period from 2019-20 to 2023-24 had been of the order of -13.07%.

9. It is seen from the available figures that between 2019-20 and 2023-24, India has had a deficit Balance of Trade with Nigeria. Exports from India to Nigeria increased steeply by 48.75% in FY2021-22 and declined by 10.64% in 2023-24. The annual average compound rate of growth of Exports was 0.37% during the period under review. On the other hand, imports from Nigeria to India increased by 81.43% in FY 2021-22 just after the pandemic hit year and subsequently declined by 34.97 in 2022-23 and 36.80% in 2023-24. During the period from 2019-20 to 2023-24, the annual average compound rate of growth of imports was negative at -19.78%.

**10. Additionally, from Tables 4 & 5 presented below the following are stated:**

a. **(i) Petroleum Products. (ii) Drugs Formulations Biologicals and (iii) Two And Three Wheelers** had occupied the top three slots in India's exports to Nigeria in FY 2022-23. **Petroleum Products** had occupied the bulk 28.19% share of India's total exports to Nigeria in FY2022-23.

b. (i) **Petroleum Crude** (ii) **Petroleum Products** and (iii) **Cashew** were the three major commodities in India's imports list from Nigeria in the year 2022-23. India had imported a significant amount of **Petroleum Crude** from Nigeria with a share of 80.41% of total imports from Nigeria recorded in 2022-23.

**“NOTICE”**

**Rights of permission for reproduction in part or entirely of these official papers published in the Indian Trade Journal is reserved by the Directorate General of Commercial Intelligence & Statistics, Kolkata – 700 107.**

**TABLE - 2**  
**NIGERIA'S TOTAL EXPORTS AND IMPORTS, VOLUME OF TRADE AND BALANCE OF TRADE**  
**BETWEEN 2019 TO 2023**

(Figures in USD Million)

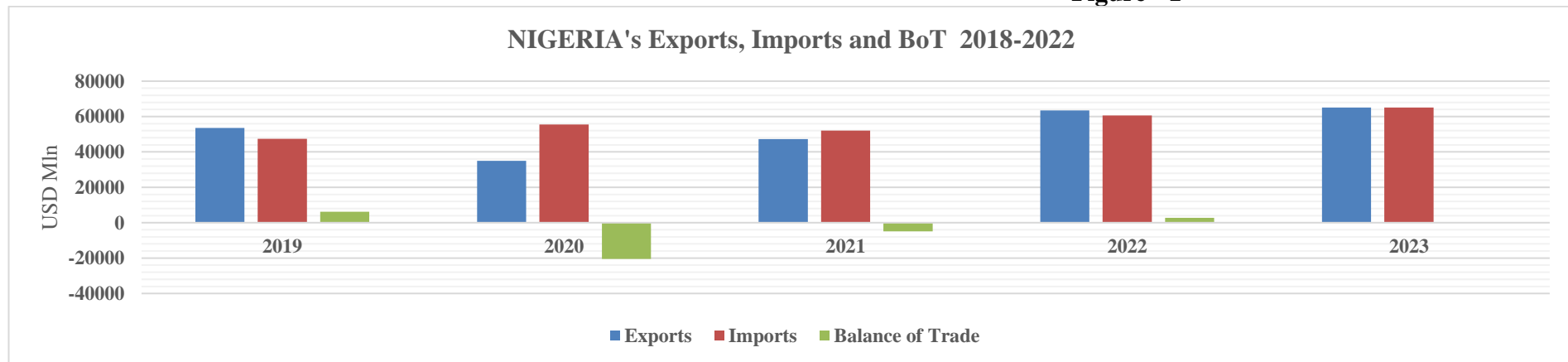
Year	Exports	Percentage Growth in Exports	Imports	Percentage Growth in Imports	Volume of Trade	Percentage Growth in Vol. of Trade	Balance of Trade
2019	53618		47369		1,00,987		6249
2020	34900	-34.91	55455	17.07	90,355	-10.53	-20555
2021	47232	35.34	52068	-6.11	99,300	9.90	-4836
2022	63417	34.27	60671	16.52	1,24,088	24.96	2746
2023	65129	2.70	65047	7.21	1,30,176	4.91	82
<b>Annual Growth Rate</b>	<b>Compound 4.98</b>		<b>8.25</b>		<b>6.55</b>		

NOTE : Figures relate to calendar year (January to December)

SOURCE

: UN COMTRADE PUBLICATION

**Figure - 1**



**TABLE - 3**  
**INDIA'S MERCHANDISE EXPORTS & IMPORTS w.r.t. NIGERIA**  
**FY 2019-2020 to 2023-2024**

(Value in USD Million)

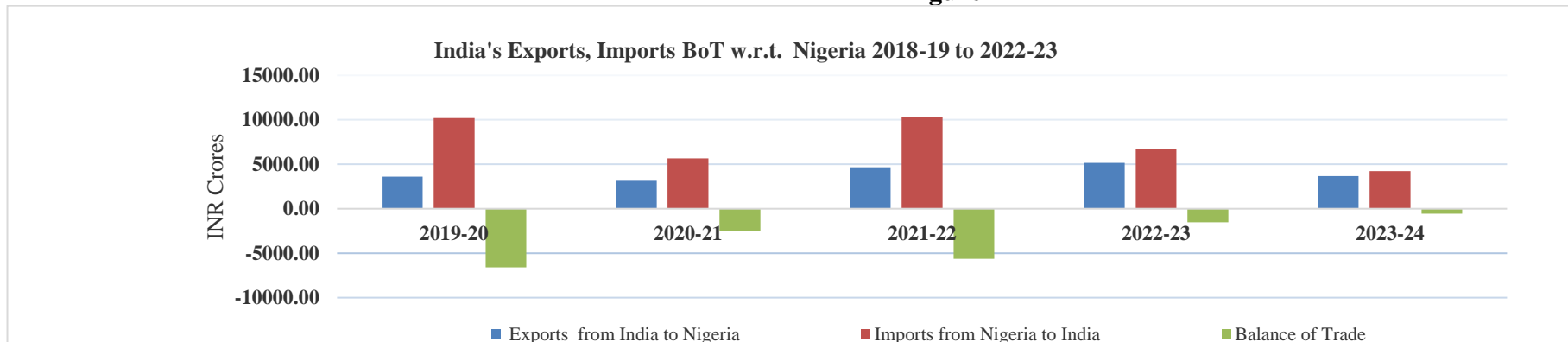
Year	Exports from India to Nigeria	Percentage Growth in Exports	Imports from Nigeria to India	Percentage Growth in Imports	Volume of Trade	Percentage Growth in Vol. of Trade	Balance of Trade
2019-20	3609.91		10213.61		13823.52		-6603.70
2020-21	3134.89	-13.16	5672.38	-44.46	8807.27	-36.29	-2537.49
2021-22	4663.17	48.75	10291.58	81.43	14954.75	69.80	-5628.41
2022-23	5159.44	10.64	6692.65	-34.97	11852.09	-20.75	-1533.21
2023-24	3663.52	-28.99	4229.81	-36.80	7893.33	-33.40	-566.29

<b>Annual Growth Rate</b>	<b>Compound</b>	<b>0.37</b>	<b>-19.78</b>	<b>-13.07</b>
---------------------------	-----------------	-------------	---------------	---------------

**NOTE : Figures relate to Financial Year (April to March)**

**SOURCE : DGCI&S, M/o C&I**

**Figure 2**



**TABLE -4**  
**INDIA'S MAJOR ITEMS OF MERCHANDISE EXPORTS TO NIGERIA**  
**2019-2020 TO 2023-2024 AND THEIR GROWTH RATES**

(Value in USD Million)

Sl. No.	Name of the Merchandise Commodities	Value of Exports					Annual Growth Rates			
		2019-20	2020-21	2021-22	2022-23	2023-24	19-20 over 2018-19	20-21 over 2019-20	21-22 over 2020-21	23-24 over 2022-23
<b>1</b>	<b>Petroleum Products</b>	<b>277.33</b>	<b>198.43</b>	<b>1232.89</b>	<b>2434.69</b>	<b>1032.81</b>	<b>-28.45</b>	<b>521.32</b>	<b>97.48</b>	<b>-57.58</b>
	Share in total export	7.68	6.33	26.44	47.19	28.19				
<b>2</b>	<b>Drugs Formulations Biologicas</b>	<b>386.37</b>	<b>499.41</b>	<b>504.05</b>	<b>433.76</b>	<b>436.13</b>	<b>29.26</b>	<b>0.93</b>	<b>-13.95</b>	<b>0.55</b>
	Share in total export	10.70	15.93	10.81	8.41	11.90				
<b>3</b>	<b>Two And Three Wheelers</b>	<b>322.98</b>	<b>325.03</b>	<b>440.60</b>	<b>252.26</b>	<b>217.45</b>	<b>0.63</b>	<b>35.56</b>	<b>-42.75</b>	<b>-13.80</b>
	Share in total export	8.95	10.37	9.45	4.89	5.94				
<b>4</b>	<b>Indl. Machinery For Dairy Etc.</b>	<b>199.66</b>	<b>166.68</b>	<b>189.56</b>	<b>189.83</b>	<b>160.69</b>	<b>-16.52</b>	<b>13.73</b>	<b>0.14</b>	<b>-15.35</b>
	Share in total export	5.53	5.32	4.07	3.68	4.39				
<b>5</b>	<b>Cotton Fabrics, Madeups Etc.</b>	<b>74.92</b>	<b>97.72</b>	<b>152.04</b>	<b>141.23</b>	<b>144.78</b>	<b>30.43</b>	<b>55.59</b>	<b>-7.11</b>	<b>2.51</b>
	Share in total export	2.08	3.12	3.26	2.74	3.95				
<b>6</b>	<b>Electric Machinery And Equipments</b>	<b>268.81</b>	<b>118.65</b>	<b>176.12</b>	<b>136.82</b>	<b>109.63</b>	<b>-55.86</b>	<b>48.44</b>	<b>-22.31</b>	<b>-19.87</b>
	Share in total export	7.45	3.78	3.78	2.65	2.99				
<b>7</b>	<b>Other Misc. Engineering Items</b>	<b>22.30</b>	<b>25.02</b>	<b>30.19</b>	<b>24.97</b>	<b>92.11</b>	<b>12.20</b>	<b>20.66</b>	<b>-17.29</b>	<b>268.88</b>
	Share in total export	0.62	0.80	0.65	0.48	2.51				
<b>8</b>	<b>Motor Vehicle/Cars</b>	<b>220.66</b>	<b>143.03</b>	<b>175.68</b>	<b>145.70</b>	<b>88.81</b>	<b>-35.18</b>	<b>22.83</b>	<b>-17.07</b>	<b>-39.05</b>
	Share in total export	6.11	4.56	3.77	2.82	2.42				
<b>9</b>	<b>Accumulators And Batteries</b>	<b>32.16</b>	<b>27.52</b>	<b>51.22</b>	<b>62.94</b>	<b>76.85</b>	<b>-14.43</b>	<b>86.12</b>	<b>22.88</b>	<b>22.10</b>
	Share in total export	0.89	0.88	1.10	1.22	2.10				
<b>10</b>	<b>Bulk Drugs, Drugs Intermediates</b>	<b>50.27</b>	<b>67.36</b>	<b>74.47</b>	<b>70.25</b>	<b>65.20</b>	<b>34.00</b>	<b>10.56</b>	<b>-5.67</b>	<b>-7.19</b>
	Share in total export	1.39	2.15	1.60	1.36	1.78				
	<b>Total export to NIGERIA</b>	<b>3609.91</b>	<b>3134.89</b>	<b>4663.17</b>	<b>5159.44</b>	<b>3663.52</b>	<b>-13.16</b>	<b>48.75</b>	<b>10.64</b>	<b>-28.99</b>

**NOTE : Figures relate to each Financial Year (April to March)**

**SOURCE : DGCI&S, M/o C&I**

**TABLE -5**  
**INDIA'S MAJOR ITEMS OF MERCHANDISE IMPORTS FROM NIGERIA**  
**2019-2020 TO 2023-2024 AND THEIR GROWTH RATES**

(Value in USD Million)

Sl. No.	Name of the Merchandise Commodities	Value of Imports					Annual Growth Rates			
		2019-20	2020-21	2021-22	2022-23	2023-24	19-20 over 2018-19	20-21 over 2019-20	21-22 over 2020-21	23-24 over 2022-23
<b>1</b>	<b>Petroleum Crude</b>	<b>8972.73</b>	<b>4890.88</b>	<b>8591.21</b>	<b>6059.58</b>	<b>3401.05</b>	<b>-45.49</b>	<b>75.66</b>	<b>-29.47</b>	<b>-43.87</b>
	Share in total imports	87.85	86.22	83.48	90.54	80.41				
<b>2</b>	<b>Petroleum Products</b>	<b>1060.44</b>	<b>648.17</b>	<b>1421.29</b>	<b>333.66</b>	<b>588.61</b>	<b>-38.88</b>	<b>119.28</b>	<b>-76.52</b>	<b>76.41</b>
	Share in total imports	10.38	11.43	13.81	4.99	13.92				
<b>3</b>	<b>Cashew</b>	<b>45.25</b>	<b>38.80</b>	<b>49.60</b>	<b>104.80</b>	<b>92.05</b>	<b>-14.25</b>	<b>27.84</b>	<b>111.29</b>	<b>-12.17</b>
	Share in total imports.	0.44	0.68	0.48	1.57	2.18				
<b>4</b>	<b>Seesame Seed</b>	<b>52.13</b>	<b>23.99</b>	<b>1.05</b>	<b>3.64</b>	<b>49.75</b>	<b>-53.98</b>	<b>-95.62</b>	<b>246.67</b>	<b>1266.76</b>
	Share in total import	0.51	0.42	0.01	0.05	1.18				
<b>5</b>	<b>Aluminim. Products Of Aluminium</b>	<b>14.30</b>	<b>5.45</b>	<b>4.62</b>	<b>19.77</b>	<b>25.48</b>	<b>-61.89</b>	<b>-15.23</b>	<b>327.92</b>	<b>28.88</b>
	Share in total import	0.14	0.10	0.04	0.30	0.60				
<b>6</b>	<b>Spices</b>	<b>10.39</b>	<b>13.85</b>	<b>16.95</b>	<b>19.38</b>	<b>16.60</b>	<b>33.30</b>	<b>22.38</b>	<b>14.34</b>	<b>-14.34</b>
	Share in total import	0.10	0.24	0.16	0.29	0.39				
<b>7</b>	<b>Finshed Leather</b>	<b>12.42</b>	<b>13.35</b>	<b>9.05</b>	<b>12.79</b>	<b>11.61</b>	<b>7.49</b>	<b>-32.21</b>	<b>41.33</b>	<b>-9.23</b>
	Share in total import	0.12	0.24	0.09	0.19	0.27				
<b>8</b>	<b>Other Oil Seed</b>	<b>0.97</b>	<b>4.16</b>	<b>0.76</b>	<b>4.24</b>	<b>9.27</b>	<b>328.87</b>	<b>-81.73</b>	<b>457.89</b>	<b>118.63</b>
	Share in total import	0.01	0.07	0.01	0.06	0.22				
<b>9</b>	<b>Iron And Steel</b>	<b>1.12</b>	<b>1.02</b>	<b>3.65</b>	<b>4.41</b>	<b>4.98</b>	<b>-8.93</b>	<b>257.84</b>	<b>20.82</b>	<b>12.93</b>
	Share in total import	0.01	0.02	0.04	0.07	0.12				
<b>10</b>	<b>Pulses</b>	<b>0.63</b>	<b>0.52</b>	<b>0.59</b>		<b>4.62</b>	<b>-17.46</b>	<b>13.46</b>	<b>-100.00</b>	
	Share in total import	0.01	0.01	0.01	0.00	0.11				
	<b>Total import from NIGERIA</b>	<b>10213.61</b>	<b>5672.38</b>	<b>10291.58</b>	<b>6692.65</b>	<b>4229.81</b>	<b>-44.46</b>	<b>81.43</b>	<b>-34.97</b>	<b>-36.80</b>

**NOTE : Figures relate to each Financial Year (April to March)**

**SOURCE : DGCI&S, M/o C&I**